



## **COMPANY PROFILE**

# V-LEAD CO., LTD.

## CONTENT

INTRODUCTION	1
WHY V-LEAD	2
CLIENTS PORTFOLIO	3
» HIGH-LIGHTED EVENTS 2015	4
» HIGH-LIGHTED EVENTS 2014	8
» HIGH-LIGHTED EVENTS 2013	10
» HIGH-LIGHTED EVENTS 2012	12
» HIGH-LIGHTED EVENTS 2011	14
» HIGH-LIGHTED EVENTS 2010	16
» HIGH-LIGHTED EVENTS 2009	18
COMMUNICATIONS	20
INTERPRETATION - TRANSLATION	22

### **INTRODUCTION**

Dear valued customers,

V-LEAD is a professional service company, specialized in events, communications and translation services. Inspired with business philosophy **"Your pleasure - Our pride"**, V-LEAD always take into its accounts its customers' requests and challenges. By working closely with customers from the start date of their events, proposing and analysing different hypothesis, selecting and developing the best scenario, as well as providing them with high level advices or feasible and detailed implementation roadmaps which are verified from best experiences, V-LEAD has developed its tailor-made approach to find the optimal choice which can best respond to customers' expectation within limited timeframe and resources.

V-LEAD's services composes of:

- Consulting and organizing one-stop-shop (OSS) event: conference, seminars, workshops, corporate anniversary celebration, client meeting, gala Party, new product launching and contract signing ceremony.
- Consulting and providing communication campaign for events, products and corporate.
- Consulting and preparing communication printing materials, investor and press relations.
- Providing accommodation, air ticket, transport and airport see off and pick up.
- Providing audio and visio equipments for events
- Providing traditional gifts and art performance.
- Organizing quality company trip, retreat with team building
- Providing professional interpreter, translator and MC.
- Providing translation foreign language documents into Vietnamese and vice versa.

For many years of development, V-LEAD has been always proud of being a reliable partner and the best companion of many clients which include: HNX, RFD, Cirad, ActionAid, GIZ, MIC, PAHI, etc. Having engaged V-LEAD in important events, customers received entrusted advices with practical cases studies that has been drawn together from diversified services V-LEAD delivered to its clients. Professional, enthusiatic and active V-LEAD team members are always available upon customers' requests from beginning of service requests and planning to service execution. V-LEAD always commits to provide quality and professional services that can contribute to the success of customers and in line with its business phylosophy: **"Your pleasure - Our pride"**.



#### WHY V-LEAD

- » COMMITMENT TO OFFER PROFESSIONAL AND HIGH QUALITY SERVICES.
- » WORK CLOSELY WITH CUSTOMER TO CAREFULLY TAKE INTO CONSIDERATION ALL POSSIBLE OPTIONS, SCENARIO TO WORK OUT THE BEST SOLUTION TO SATISFY CUSTOMER.
- » BUILT UP A LARGE PARTNER AND SUPPLIER DATA AND NETWORK.
- » BOOST OF HAVING DYNAMIC AND EXPERIENCED STAFFS.
- » FULL COMMITMENT FROM BEGINNING TO THE END.
- » LONG SUCCESSFUL TRACK OF EVENT, SERVICE OFFER.

### **CLIENTS PORTFOLIO**















AON



























1 UTF設計 VMASHIN SEGRE NG



mobifone















- Event name 2nd Congress of ASEAN Ophthalmology Society (AOS2) 1000 Vietnamese participants

  - -300 international participants
  - 50 exhibition booths -
  - Welcome Party with 1000 participants -
  - Venue Lotte Hotel Hanoi

Client Vietnam Ophthalmology Society in conjunction with ASEAN Ophthalmology Society Nhãn khoa October 2015 Time



Event name	ASEAN TELSOM-ATRC Leaders' Retreat
Venue	Emeralda Resort Ninh Binh
Client	Ministry of Information and Communications in conjunction with Vietnam Telecommunications Authority
Time	September 2015



Event name	Unlisted Public Company Conference 2015
Venue	Minh Toàn Galaxy Hotel - Da Nang
Client	Hanoi Stock Exchange
Time	August - 2015



Event name	Suppliers Mid-year conference 2015
Venue	Hoi An Hotel
Client	Cai Lan Oils & Fats Industries Company
Time	July - 2015



Event name	Smart Link Company Retreat
Venue	Furama Resort - Đà Nẵng
Cilent	SmartLink
Time	July - 2015



Event name Venue	International Conference on Vietnam Industry Development Policy Orientation. Period 2016- 2025, Vision to 2035 Melia Hotel - Hà Nội
Client	Central Party Economics Committee
Time	June - 2014



Event name	Official meeting between the Auditor - General of State Audit Office of Vietnam & Chairman of Audit Board of the Republic of Indonesia
Venue	Deawoo Hotel - Hà Nội
Client	State Audit Office of Vietnam
Time	June - 2015



Event name Venue	Consultation Workshop Draft Circulars Regulating Development of Biomass Power Project and Solid Waste Power Projects Melia Hotel - Hà Nội
Client	GIZ Việt Nam
Time	May - 2015



Event name	Workshop: Building up development strategy for Inspection to 2025, vision to 2035.
Venue	International Conference Center
Client	The Government Inspectorate
Time	May - 2015



Event name	11th Meeting of General Assembly of Franco- phone Universities Principals
Venue	Melia Hotel - Hà Nội
Client	Francophone University Organization
Time	April - 2015



Event name	Opening Ceremony of Bureau Veritas CPS Labo- ratory in Hanoi
Venue	Hà Nội
Client	Bureau Veritas Vietnam
Time	April - 2014



The 14th year anniversary of Company Estabil- ishment - New Office Opening Ceremony
Hồ Chí Minh city
KTN Vietnam
March - 2015



Event name	Conference: Summarization of 5 years of operation and development of the government bond market
Venue	International Conference Center
Client	Hanoi Stock Exchange
Time	September - 2014



Event Name	Capacity building for ASEAN climate change negotiors in preparation of UNFCCC COP 20
Venue	Deawoo Hanoi Hotel
Client	Ministry of Natural Resources and Environment
Time	August - 2014



Event name	5 year anniversary of Establishment
Venue	Hanoi Stock Exchange
Client	Hanoi Stock Exchange Office
Time	June - 2014



Event Name	ITU Regional Radiooommunication Seminar for ASIA 2014
Venue	Melia Hanoi Hotel
Client	International Telecommunication Union and Authority of Radio Frequency Management
Time	May 2014



Event Name	Gala Program "HNX – 9 years of trust inspiring"
Venue	Hoang Anh Dat Xanh Resort – Da Lat
Client	Hanoi Stock Exchange
Time	March - 2014



Event Name	The 18th Meeting of ITU-R Working Party 5D on IMT Systems
Venue	New World Hotel – Ho Chi Minh city
Client	International Telecommunication Union and Authority of Radio Frequency Management
Time	February - 2014



Event name Venue	Workshop on General Report of the implementation of WTO commitment for Agriculture and Rural Development Fortuna Hotel - Hanoi
venue	
Client	Ministry of Agriculture and Rural Development
Time	September 2013



Event name	Honor ceremony for 30 most transparent registerd company at HNX in 2013
Venue	Sheraton Hotel - Hanoi
Client	Hanoi Stock Exchange
Time	June 2013



Event name	Team Building: Nha Trang By night - Save the date for the last
Venue	Nha Trang
Client	Bao Viet Tokio Marine Insurance Company
Time	June - 2013



Event name	Workshop on the role of the State in the promotion of agricultural public-private cooperation - International experiences.
Venue	Fortuna hotel
Client	International Support Group
Time	June 2013



Event name	Conference on General Program Review
Venue	Pullman hotel - Hanoi
Client	Viettrade
Time	June 2013



Event name	2nd Meeting of the ASEAN Spectrum Policy Forum (ASPF-2
Venue	Pearl River Hotel – Hai Phong
Client	Authority of Radio Frequency Management
Time	April 2013



Event name	Summary conference: 20 year anniversary of establishment and development of private technology and science organizations
Venue	Fortuna Hotel - Hanoi
Client	VUSTA
Time	December 2012



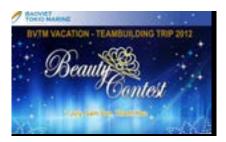
Event name	The 31st meeting of ASEAN SMEs agencies working group
Venue	InterContinental Hotel - Hanoi
Client	Ministry of Planning and Investment
Time	November 2012



Event name	The ASEAN Special TELSOM
Venue	Sheraton Hotel - Hanoi
Client	Ministry of Information and Communications
Time	September 2012



Event name	The 1st meeting of the APT conference preparatory group for WRC-15 AND The 13th meeting of the APT Wireless Group
Venue	Vinpearl Luxury Resort – Danang
Client	Authority of Radio Frequency Management
Time	September 2012



Event name	Team building: Beauty Contest
Venue	Sam Son
Client	Bao Viet Tokio Marine Insurance Company
Time	July - 2012
THIL	oury Lorz



Event name	National Representative Workshop
Venue	Furama Resort - Danang
Client	Asia Foundation
Time	February 2012



Event name	Second National Conference on Volunteerism for Peace and Development
Venue	Sofitel Plaza Hotel - Hanoi
Client	Ho Chi Minh Communist Youth Union
Time	December 2011



Event name	Summer Outing: "A night you won't soon forget"
Venue	Nha Trang
Client	MSIG Insurance Company
Time	September 2011





Event name	Workshop on Introduction of new technologies using high strength steel mesh of Geobrugg Swiss company
Venue	Melia Hotel - Hanoi
Client	Swiss Geobrugg and Ministry of Transportation
Time	August 2011



Event name	Image promotion within the framework of the International Telecommunication Conference 2011
Venue	Melia Hotel - Hanoi
Client	VNP, VNPT, VIETTEL
Time	June 2011



Event name	The 11th meeting of APT Policy and Regulatory Forum
Venue	Hilton Opera Hotel - Hanoi
Client	Asia Pacific Telecommunity
Time	May 2011



Event name	Public Relations program
Venue Client	Hanoi, Hai Phong, Hue, Vinh Phuc, Nam Dinh, Thanh Hoa, Vinh, Quang Ninh Nippon Paint Vietnam
Client	
Time	January - February 2011



Event name	The 2nd Forum on Aid Effectiveness.
Venue	Daewoo hotel - Hanoi
Client	Ministry of Planning and Investment
Time	December 2010



Event name	The 7th meeting of ASEAN Power Grid Consulative Committee
Venue	Sheraton Hotel - Hanoi
Client	National Power Transmission Corporation
Time	November 2010



Event name	Vietnam International Agricultural Trade fair (Agroviet)
Venue	Vietnam Trade Promotion Center for Agriculture
Client	Biogas Vietnam
Time	November 2010



Event name	The third International Conference on Communications and Electronics
Venue	Sheraton Hotel - Nha Trang
Client	Hanoi University of Technology
Time	August 2010



Event name Venue	Joint XXXVIII Session of the Board and 11th Meeting of the Operation Committee of the Intersputnik International Organization of Space Communications Golden Sand Resort - Hoi An, Danang
Client	Intersputnik International Organization of Space Communications
Time	April 2010



Event name	Seminar on Sustainable Development of Tourism Destination
Venue	Sofitel Plaza Hotel - Hanoi
Client	ASEAN-Japan Centre & Vietnam National Administraion of Tourism
Time	March 2010



Event name	Subregional Telecommunication Ministerial Forum for Cambodia, Laos, Myanmar and Viet Nam
Venue	Vinpearlland Resort Nha Trang
Client Time	Ministry of Information and Communications and International Telecommunication Union December 2009



Event name	Regional Workshop on Policy and Regulation for Newly Establishment Regulators
Venue	Yasaka Saigon Hotel - Nha Trang
Client	Ministry of Information and Communications
Time	December 2009



Event name	4th Subregional Telecommunication Business Forum
Venue	Yasaka Saigon Hotel Nha Trang
Client	Ministry of Information and Communications
Time	December 2009



Event name	Project launching ceremony "Strengthening Access to Justice and Protection of Rights in Viet Nam
Venue	Sofitel Plaza Hotel - Hanoi
Client	Government of Vietnam and United Nations Development Programme)
Time	Time: November 2009



Event name	The 1st Mekong Delta Climate Change Forum
	Golf Hotel - Can Tho
Venue	Ministry of Natural Resources and Environment and
Client	Office of Government
Time	November 2009



Workshop Swine Emmerging Diseases in Southeast Asia
Movenpick Hotel - Hanoi
CIRAD & PRISE
October 2009

Witnessing the rapid development of science, technology (internet, social network, mobile devices, etc.) the limit of time, space and audience ...is being gradually narrowed and wipe out with communication activities. It generates a huge opportunities for content marketing, promote the corporate image and strengthen the good relationship with potential target audiences.

In our era, it will be very hard for corporate to make the difference, create a nice image in the public if only relying on traditional communication mode and leaving out the social communication. Moreover, if corporate fail to control the information, the corporate image and fame would be ruined in short time due to the light speed of negative and bad news circulating in the internet environment.

V-LEAD has gained wide and deep knowledge of drastic changes of Communications after 10 years working in this sector. Active listening has allowed V-LEAD to understand customers' desires from which in-house consultation team works out suitable and practical solutions in communications using professional skills and closed relationship with press and news agencies in Vietnam. In additions to core expertise in Finance & Economy (banking, stocks exchange, insurance, public finance, etc.), V-LEAD also provides Communications supports in Health, Education and FMCG sectors.

V-LEAD provides the following communication services:

- Communication campaign for events
- Communication campaign for products
- Press relation
- Communication printing materials
- News brief





#### Tien Bo Group Company JSC.

**Investor Relations** 

Successfully IPO and registered on Hanoi Stock Exchange

#### A Cuong Natural Mineral Group JSC.

#### Communication campaign for IPO

Successfully IPO and trading the stock





#### BSH Insurance Corp.

Communication campaign for corporate branding changes Binh An Fishery Corp.

Communication campaign for ownership change

Renew the corporate image after the scandal

V-Lead, known as a professional brand name for translation and interpretation has been established in Ha Noi since early 2009. Over many years of development, V-Lead has set, with a high prioritization, an operational slogan "Your pleasure - Our pride" when serving customers. In responding to growing demands for high quality and professional translation services emerged with the international economics integration and globalization, V-lead has successfully built its own team who are well qualifiedand professional tranlation and interpretation experts having proven experience supporting big FDI projects or international organizations in Vietnam. We are proud of being considered as a trusted companion in our customers' important activities and events ranging from investment and business transactions, market penetrationand international cooperation. Customers' businesses are really our own's so with our confidence, we support them to overcome all business challenges and language barriers. We also aim to maintain professional services delivery and quality assurance processes which are ensured by dedicated team leaders and experienced team members with expertise in diversified economic sectors, that give us confidence to become aqualified and reliable partner for translation and interpretation services in Vietnam.

V-Lead providesvarioustranslation services including:

- Interpretationfor conference, workshop and seminar
- Interpretation for domestic and international business trip/assignment.
- Interpretation for tourist and market survey delegation.
- Interpretation for business transaction, contract negotiation
- Translation with notary for legal and administrative documents.
- Translation of project and technical documents



Providing Interpreter for the conference: Security Intelligence Report - SIR v15, TwC Microsoft



Providing Interpreter for the group of high level leaders of Yamashita Seikei Corporation - Japan



Providing Interpreter for The Second Sustainable Development Seminar or Postal Operators in Asia-Pacific countries



Providing Interpreter for Seminar on Sustainable Development of Tourism Destination





### **Project Document Translation**

#### **Contract Document Translation**



**Company Document Translation** 



# Your Pleasure, Our Pride





A: 2<sup>nd</sup> Floor - Giang Vo Lake View Building - D10 Giang Vo Str., Ba Dinh Dist., Hanoi, Vietnam. T: + 84 4 37726655 / 7218 | F: +84 4 3772 7216 | E: info@v-lead.com.vn

www.v-lead.com.vn